

With BMTI S.c.p.A. to improve the access, the development and the transparency of agrifood markets

To improve the access, the development and the transparency of agrifood markets several actions are required. Facilitating trade, governing contractual relationships, providing tools for market understanding are among them.

BMTI S.c.p.A. and the Ministry of agricultural policies are among the Italian institutions that work to promote market access for the enterprises of all sizes, provide clear rules to trade and disseminate information on prices and market trends.

Borsa Merci Telematica Italiana S.c.p.A. - BMTI S.c.p.A. - is a non-profit company of public interest owned by the Italian Chambers of Commerce. It was established in 2006 by the Italian Ministry of agricultural policies with the aim to introduce innovation among the already existing commodity exchanges - operating in Italy since 1913 - and to support the Italian Chambers of Commerce in the field of market regulation, monitoring and transparency. BMTI S.c.p.A. manages the Italian Online Commodities Exchange, the single national market for the online negotiation of agrifood products.



BMTI S.c.p.A. wants to share its know-how and collaborate with the institutions of other Countries in several areas.

Setting up of commodity exchanges

- Together with the interested institutions, BMTI carries out feasibility studies in order to implement commodity exchanges suitable for the local needs
- Know-how sharing for the establishment, the development of the organizational structure and the regulation of physical, online or hybrid commodity exchanges.
- Training of the staff on the functioning of commodity exchanges, the market regulation and any other relevant aspect

- Knowledge transfer on the European marketing standards, helping with the procedures to access the European market
- Knowledge transfer on systems to access the market in aggregated forms (producers organizations, cooperatives and so on)
- Sharing of expertise on the draft and use of standard contracts to sell agrifood products

Commercialization of agrifood products

Market monitoring and analysis

- Sharing its expertise in the field of collection, analysis and dissemination of the prices of agrifood products
- Providing data on prices and market trends of specific agrifood products
- Carrying out analysis and studies on agrifood markets

These activities could be implemented jointly with the institutions of interested countries, developing specific paths. Meetings, conferences and mentoring could be organized.